

Deep roots in Bangladesh.

Ready for the world.

A Bangladesh-based export, import and supply company connecting international medical and surgical products with the people and markets that need them.



PROTECTIVE ESSENTIALS

Safer Hands for a Healthier Tomorrow.

Reliable surgical and examination gloves
for everyday protection and professional care.

EXPLORE OUR GLOVES →



TRADING EXPERIENCE

SINCE 2008

DHAKA MARKET ROOTS

BMA + MITFORD

CUSTOMER CONNECTIONS

NATIONWIDE

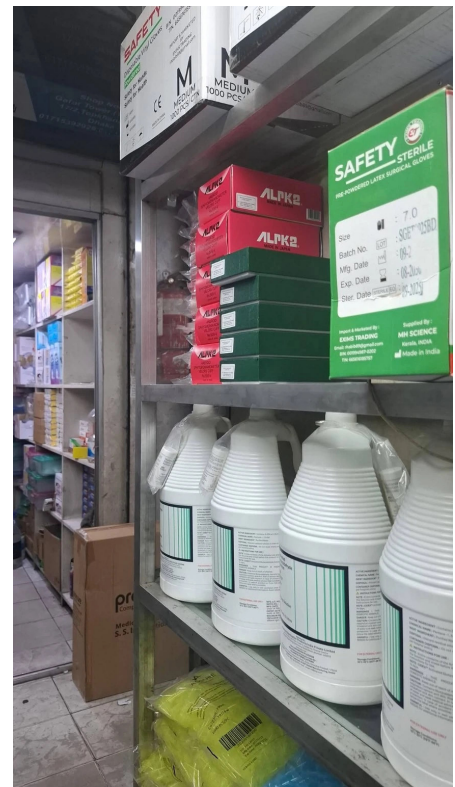
OUR STORY SINCE 2008

Experience is built through consistency.

A long-running business in a changing market learns how to respond, adapt and keep relationships intact.

Exims Trading has been active in Bangladesh since 2008. Over the years, we have worked with buyers and products in the medical and surgical trade, combining imported supply with relationships built through direct market participation.

Our work has developed through changing commercial conditions and challenging periods. These experiences have required persistence, practical judgement and a willingness to adjust how we work without abandoning the values behind our name.



REAL INVENTORY PHOTO

THREE PRINCIPLES THAT CONTINUE TO GUIDE US

Quality first

Products we are prepared to stand behind.

Relationships matter

Repeat business depends on trust, not slogans.

Adapt and continue

Every challenge helps sharpen practical judgement.

OUR POSITION IN BANGLADESH

Where the market knows our name.

Our greatest advantage is familiarity with the commercial landscape in which medical and surgical products are bought, discussed and supplied.

DHAKA / ESTABLISHED CONNECTIONS

BMA & Mitford

Exims Trading has developed wide recognition and an established customer base in Dhaka's BMA and Mitford surgical trading markets. These relationships have been built through years of business engagement, not a recent marketing campaign.

BEYOND THE CAPITAL

Every district.

We maintain customer connections across the districts of Bangladesh. Our involvement has taken us into major and medium-sized surgical markets, giving us first-hand insight into regional buying needs and how demand differs between markets.



A nationwide customer network, not a claim of physical branches in every district.

WHY OVERSEAS BRANDS CONSIDER EXIMS

Products need more than an importer.

They need people who know the customers, the trading channels and the practical questions that stand between a product and a viable market.

01

On-the-ground market knowledge

Our experience in BMA, Mitford and regional surgical markets helps us understand local product expectations, price sensitivity, category demand and the questions wholesalers raise.

02

Established business relationships

Long-standing connections with buyers across Bangladesh provide a starting point for discussions about introducing suitable medical and surgical products into existing trading networks.

03

A practical route to market

We can explore potential customer segments, discuss relevant product specifications, gather commercial feedback and evaluate distribution possibilities instead of relying on broad, untested sales claims.

04

Commitment beyond first orders

Good partnerships depend on continued communication, realistic terms and responsible product handling. We prefer relationships that can be developed through mutual understanding over quick promises.

Our position: A potential Bangladesh market partner for suitable products, subject to product fit, commercial discussion and agreed responsibilities.

OUR OWN BRANDS

Products we put our name behind.

Safety and Surgifit are part of the Exims Trading product portfolio. Each helps us respond to different glove requirements in the local medical and surgical market.



SAFETY

EXAMINATION & SURGICAL GLOVES

Safety covers powdered examination gloves, vinyl examination gloves and sterile surgical gloves, allowing conversations around different clinical and routine-use requirements.



SURGIFIT

STERILE SURGICAL GLOVES

Surgifit focuses on sterile surgical gloves, with powdered and powder-free options. It complements the wider Safety range for customers with different procurement priorities.

ORIGINS BY PRODUCT TYPE

Safety examination gloves: Malaysia (powdered). Safety vinyl: China (powdered and powder free).
Safety sterile: India (powdered and powder free). Surgifit sterile: India (powdered and powder free).

SELECTED INTERNATIONAL PRODUCTS

Global product lines. Local conversations.

Alongside our own brands, we supply selected internationally manufactured products relevant to Bangladesh's medical, surgical and orthopaedic markets.



Selected International Products

A curated range of imported medical products from trusted international brands, supplied by Exims Trading.

[EXPLORE IMPORTED PRODUCTS](#)

- Trusted International Brands
- Quality You Can Rely On
- Wide Range of Medical Products
- Supplied by Exims Trading

JMS Medi-Tape

ORIGIN / JAPAN

Surgical tape, including 310 and 320 variants. Japanese manufacturing origin, with product-specific dimensions and pack details confirmed during inquiry.

ASP CIDEX

ORIGIN / INDIA

5-litre activated glutaraldehyde solution. Supply discussions take account of the product specification, labeling and applicable handling requirements.

Tynor supports

ORIGIN / INDIA

Selected orthopaedic supports, including A01 abdominal support, A07 L.S. support, D03 anklet and D04 knee cap.

These are supplied product names, not claims of exclusive distributorship, ownership or manufacturer authorization.

OUR SOURCING & MARKET APPROACH

From product inquiry to informed action.

Working across borders requires attention to product fit, realistic commercial terms and an informed discussion about demand.



A PRACTICAL PATH TO PARTNERSHIP

01 Understand the product

Review its use, variants, technical information, packaging and suitability for the intended buyer segment.

02 Discuss market interest

Consider likely buyers and relevant trading channels using our experience in Bangladesh's surgical markets.

03 Agree the commercial basis

Discuss price, quantities, availability, documentation, shipping and realistic supply timelines.

04 Build the working relationship

Keep communication clear, act on market feedback where possible and review next opportunities together.

OUR OPERATIONS IN PRACTICE

Real stock. Real relationships.

We believe credibility comes from visible business activity, product familiarity and the consistency of the relationships behind the supply chain.



ACTUAL EXIMS PRODUCT STOCK / PHOTOGRAPHS

Stock & product familiarity

Working with products directly gives us practical exposure to packaging, variants and the operational details that buyers often need clarified.

Established customer conversations

Our customers and contacts in Dhaka and across Bangladesh help us remain aware of changing demand and the realities facing the trade.

Response through experience

Market disruptions and difficult commercial periods have required us to adapt while continuing to serve customers and protect long-term trust.

Experience in the market. Responsibility in the relationship.

A MESSAGE FROM THE PROPRIETOR

A promise has to mean something.

“I would rather accept a loss than compromise on quality or sell a product I cannot stand behind.”

Quality products and lasting trust are the two things I want Exims Trading to be known for. Since 2008, I have worked with the belief that a company's reputation is built not just on what it delivers, but on how consistently it stands behind its promises. For me, business has always been about creating value through genuine products, honest practices, and dependable relationships.

The road hasn't always been smooth. Years of challenges, setbacks, and difficult decisions have shaped both me and Exims Trading. But my principles have never changed. I would rather accept a loss than compromise on quality or sell a product I cannot stand behind. I believe trust is earned through actions, and no short-term profit is worth putting that trust at risk.

My vision is to make Exims Trading a renowned and trusted name in Bangladesh, recognized for the quality of its products, the strength of its relationships, and the integrity of its work. I dream of a day when our name becomes a source of pride for Bangladesh and an example for businesses beyond our borders. We have come a long way, but I believe our greatest achievements are still ahead.

Md. Habibur Rahaman

Proprietor, Exims Trading

FOR INTERNATIONAL MANUFACTURERS & BUSINESS CLIENTS

Start with a conversation.

If you are exploring the Bangladesh market, looking for a local supply conversation or seeking a dependable business connection, we welcome a discussion grounded in real requirements.

CONTACT EXIMS TRADING

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SCAN FOR WEBSITE

BUSINESS LOCATION

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